



**greg  
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## education

University of California, Berkeley  
A.B., 1976

Graduation with Highest Honors  
Political Science  
Phi Beta Kappa

University of California, Berkeley  
(Boalt Hall School of Law)  
J.D., 1979

Research and Book Review Editor  
California Law Review

## employment history

Mediator and Arbitrator, Judicate West  
March 2015-Present

Mediator and Arbitrator, gdd Mediation and Arbitration  
2002-March 2015

Greg David Derin, Attorney at Law  
October 1, 1997-Present

Del, Rubel, Shaw, Mason & Derin, A Law Corporation, Los Angeles, California  
Partner, October 1, 1989 - September 30, 1997

Dern, Mason & Floum, A Professional Corporation, Los Angeles, California  
Litigation Associate, 1979-1986  
Partner/Managing Partner of Litigation Department, 1986-1989

## litigation experience

Areas of litigation experience include complex civil and commercial, entertainment, intellectual property, misappropriation of ideas, unfair competition, labor and employment, real estate, breach of contract, fraud, corporate and partnership disputes, professional negligence.

Experience in all phases of litigation (e.g., pre-litigation investigation, litigation auditing, pleading, provisional relief, discovery, law and motion, extraordinary writs, trial, appeal and settlement).

Matters litigated before Federal and/or State Courts in California, Illinois, New York, Pennsylvania, Utah and Wyoming, numerous arbitration tribunals, California Labor Commissioner, Screen Actors Guild, American Federation of Television and Radio Artists, Writer's Guild of America, Director's Guild of America, California Regional Water Quality Control Board, California State Water Resources Control Board, National Association of Securities Dealers, Major League Baseball Players' Association.

## mediation teaching

Harvard Law School, Harvard Negotiation Institute, "Mediation Workshop" (Assisted Professor Frank E.A. Sander, Linda Singer and Michael Lewis in teaching the course, June/October 2004 - June 2012)

## mediation training (selected)

Harvard Law School, Program of Instruction for Lawyers, "Mediation Workshop" (30.5 Hour Training Program Led by Professor Frank E.A. Sander, Linda Singer and Michael Lewis)

Pepperdine University School of Law, Straus Institute for Dispute Resolution, "Mediating the Litigated Case" (42 Hour Certificate Program)

Center for Dispute Settlement (Washington, D.C.), "Advanced Mediation Techniques" (18 Hour Program)

Dispute Resolution Services, Inc. (Los Angeles County Bar Association), "Advanced Mediator Skills Training" (15 Hour Certificate Program)

American Bar Association, Section of Dispute Resolution/International Academy of Mediators, "Advanced Mediation and Advocacy Skills Training" (12 Hour Training Program)

Center for Dispute Resolution (Kenneth Cloke), Mediation Training (30 hour Training Program)

Pepperdine University School of Law, Straus Institute for Dispute Resolution, Advanced Training for United States District Court Settlement Officers: "Cross-Cultural Ramifications in Mediations," "Overcoming Impasse and Transparency in Mediations," and "Mediator Influence and Overcoming Barriers"

## arbitration training (selected)

American Bar Association, Section of Dispute Resolution, Arbitration Training Institute (22 Hour Training Program)

American Arbitration Association, Arbitration Fundamentals and Best Practices (2 Day Training Program)

American Arbitration Association, Numerous Continuing Education Training Programs

Independent Film & Television Alliance Arbitration Training and Annual Updates

Chartered Institute of Arbitrators, Accelerated Route to Fellowship (3 Day Program)

## professional affiliations

Distinguished Fellow, International Academy of Mediators (IAM)

Fellow, Chartered Institute of Arbitrators (CI Arb)

Past Chair, Southern California Chapter, North American Branch, Chartered Institute of Arbitrators

Member, Roster of Neutrals, American Arbitration Association (AAA)

California State Bar Committee on Alternative Dispute Resolution, Chair 2006-2007, Member 2003-2007

Member, CPR Panel of Distinguished Neutrals (Los Angeles, Entertainment and Employment Panels)

### professional affiliations (continued)

Member, National and California Academies of Distinguished Neutrals  
Member, Mediation and Arbitration Panels, World Intellectual Property Organization (WIPO)  
Member, Arbitration Panel, Independent Film & Television Alliance (IFTA)  
Member, Copyright Society of the United States  
Member, Los Angeles Copyright Society  
Member, Los Angeles Intellectual Property Association  
Member, Sports Lawyers Association  
Member, Federal Bar Association  
Member, American Bar Association (Litigation and Dispute Resolution Sections)  
Member, Los Angeles County Bar Association (Intellectual Property and Entertainment Law Sections, Dispute Resolution Associates)  
Member, Beverly Hills Bar Association

### publications (selected)

*"A Multi-Door Future: A Practical Guide To Unlocking The Full Potential of ADR,"* The Advocate, September 2015  
*"Put Me In Coach, Coaching The Stages of Mediation In Nine Innings,"* The Advocate, September 2013  
*"In Mediation and in Baseball, No One Can Win Without Coming Home,"* Los Angeles Daily Journal, April 4, 2009  
*"Death to Rambo: How Focusing on Your Client's Interests Can Lower Your Blood Pressure and Make You a More Effective Problem Solver,"* The Advocate, October 2008  
Co-Author, *"What Every Lawyer Should Know About Working With Mediators,"* GIMME 5 Column of the Los Angeles County Bar Update, September 2008  
*"Parties Shouldn't Feel Constrained by Conventional ADR Systems,"* Los Angeles Daily Journal, June 30, 2008;  
*"Success In Mediation: Know Where You Want To Go,"* Santa Monica Bar Association Newsletter, Spring 2005.

### speaking engagements (selected)

*"Negotiations in Mediations: What Happens When Your Partner Stops Dancing,"* ABA Section on Dispute Resolution, Mediation Webinar Series, Part 4, May 5, 2015  
*"Six Ways to Court Defeat On The Battlefield of Mediation: Lessons from Sun Tzu on the Art of Negotiation War,"* American Bar Association Section of Dispute Resolution Annual Conference, April 16, 2015  
*"My Kingdom For A Horse: Arbitration of Intellectual Property Disputes: A Delicate Balance,"* California State Bar Intellectual Property Law Section, Licensing Interest Group Webinar, March 31, 2015  
*"Game of Thorns: Gaining the Advantage in Intellectual Property Mediations,"* 39th Annual Intellectual Property Institute, State Bar of California, November 7, 2014  
*"Dial I for Infringement: Anatomy of An IP Dispute,"* American Bar Association Annual Conference, Toronto, April 4, 2011  
*"Admission Ticket: Who Is Coming To The Show?"* American Bar Association Section of Dispute Resolution Annual Conference, April 16, 2009  
*"Effective Mediation Advocacy, or How To Let The Other Side Have Your Way,"* California State Bar Annual Meeting, September 29, 2007, September 10, 2005, October 9, 2004

### selected honors

Southern California SuperLawyer, 2006 - 2019 (ADR)  
"Power Mediator," The Hollywood Reporter, Esq.  
Martindale-Hubbell Law Directory, AV rating

### court admissions

All State and Federal Courts in California  
United States Courts of Appeal, Ninth and Federal Circuits  
United States Supreme Court